

# KVH Brings Fast and Reliable Connectivity to Leisure Vessels with the Help of Intelsat FlexMaritime



## About KVH

- » KVH is a global leader in mobile connectivity and the inaugural partner of Intelsat's FlexMaritime network.
- » As a market leader in maritime VSAT (Very Small Aperture Terminal), KVH delivers fast and reliable mobile connectivity and content services globally, helping leisure vessels of all sizes remain connected and entertained, no matter where they are at sea.
- » KVH offers a deep portfolio of global networks, fully integrated terminals, and value-added services providing customers with a range of flexibility and access to high-speed, reliable connectivity.

## Customer Challenge

The demand for more data continues to grow as owners and guests of yachts and superyachts extend their digital life onboard. Having reliable connectivity for streaming, posting on social media, and even remote work makes yachting time more enjoyable and feasible. This is why KVH is continuing to develop accessible solutions that optimize bandwidth and coverage to provide leisure customers with high-speed, reliable connectivity anywhere at sea.

## How We Helped

Intelsat's FlexMaritime, a global, multi-layered high-throughput satellite (HTS) network, is incorporated with KVH's global HTS Ku-band satellite network to deliver high-quality connectivity to leisure customers around the world. The partnership between KVH and Intelsat brings high-speed, reliable data solutions to customers seeking onboard access to entertainment and global communications. With the flexibility and support of FlexMaritime, KVH continues to provide customers with unmatched solutions, including: KVH Elite, an unlimited VSAT streaming service, that enables onboard entertainment needs like streaming, live gaming, and key work needs like video calls.

- KVH Elite™, an unlimited VSAT streaming service, enables onboard entertainment and business needs like streaming, web browsing, email and messaging. The KVH Elite™ service is compatible with KVH's TracPhone® and TracNet™ systems, offering yachts and charters continuous coverage from Canada to the Caribbean.
- KVH ONE™ powers the TracNet series, the original maritime hybrid connectivity solution featuring satellite, cellular, and Wi-Fi technology under one dome, with intelligent automatic switching to optimize bandwidth and costs. KVH's global, layered HTS network, built on Intelsat's FlexMaritime, supports the KVH ONE network to continually deliver the best performance.



“Guests can stream movies on Netflix in the sky lounge, upload vacation pictures and videos to Facebook and Instagram, or video call with family and friends back at home. KVH Elite’s fast, reliable, and dedicated connectivity is top-notch!”

– Shane Mace, Captain, MY/ Hom

“We could not operate the way we do from a comfort and safety factor without TracPhone V30. We spent 45 days in Maine last summer and there were four of us on our laptops checking email and weather with no problem at all. The airtime plans are excellent, new features are great, and the VoIP voice calls have no delay – KVH has somehow beaten the laws of physics on that one. The product is simply bulletproof.”

– Mark Lenci, Owner/Captain, Friendship 4

## Results



Flexible month-to-month service terms with unlimited plan changes & suspensions.



Global HTS Ku-band satellite network, with 276 million sq km (106+ million sq miles) of coverage, powered by Intelsat



Global connections and unmatched speed as fast as 20 Mbps/3 Mbps (down/up)



User-friendly, secure KVH Manager allows users to monitor and control data usage in real time, manage crew internet access, track vessels in real time, and more