

# Five Ways FlexGround Enables Mission Success

Today's defense and emergency management agencies need to deploy quickly and stay connected in places where terrestrial communications—and even the power grid itself—may be unavailable. Yet, historically, satellite “solutions” for these organizations have been expensive, unreliable, and lacking the speed that mission-critical applications depend on.

Those are exactly the challenges FlexGround, from Intelsat General, was engineered to answer. Now, global, cost-effective connectivity is a reality. With easy-to-deploy, easy-to-use terminals and unique pricing tiers, ground teams can leverage Intelsat's multi-layered, high-throughput, Ku-band satellite network for reliable coverage whenever, wherever it's needed most.

## Trapped By a Lack of Connectivity Choices?

Current offerings haven't kept pace with evolving communications needs. Poor coverage, slow data speeds, and a lack of reliability have left teams—and those they're trying to help—vulnerable when it matters most.



### Speed

Improved data throughput with speeds of up to 10 Mbps forward and 3 Mbps return.



### Easy Deployment

Grab-and-go terminals that are easy to deploy, operate, and maintain.



### Affordability

Pricing plans that fit your budget: pay-as-you-go, pooling, or monthly unlimited.



### Security and Redundancy

Multi-layered, wide- and spot-beam satellite coverage offers consistent connectivity.



### Coverage

Over 50 satellites worldwide with multiple layers of capacity for unprecedented resiliency.

The industry-leading Comms-on-the-Move (COTM) and Manpack offerings provide secure, agile, high-performing ground communications. And a pay-as-you-go cost structure ensures you only pay for the bandwidth you use.

01

## A High-Performing Network to Meet Evolving Needs

The low-data-rate L-band communications offerings from competitors are inadequate for the high-speed data, voice, and video requirements needed to power teams in the field.

FlexGround's end-to-end managed service provides improved data throughput, allowing teams to stay better informed about what's happening on the ground worldwide with speeds of up to 10 Mbps forward and 3 Mbps return.

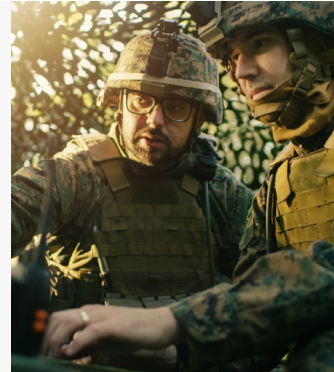


02

## Rapidly Deployable and Easy to Use

Unanticipated "surge" requirements often necessitate the deployment of rapid response forces into areas lacking communications infrastructure.

FlexGround equips troops with grab-and-go terminals that easily fit in an overhead airplane compartment or can be checked as baggage. These terminals are easy to operate and maintain in the field without any prior training or experience, and can be deployed quickly.



03

## Flexible, Tailored Pricing

Organizations like yours have two choices: either buy full-time leases, or pay high rates per minute in order to have the capacity available anytime, anywhere.

FlexGround plans allow users the flexibility to optimize their services and meet budget requirements without leasing full-time capacity or paying high per-minute rates. Pricing varies from affordable pay-as-you-go to monthly unlimited plans and pooling plans—all designed to fit individual needs.



04

## Service and Compliance

Military security threats are often unpredictable, increasingly sophisticated, and can occur on a global scale. Secure communication is non-negotiable in the fight against these threats, and cybersecurity precautions must be included in planning.

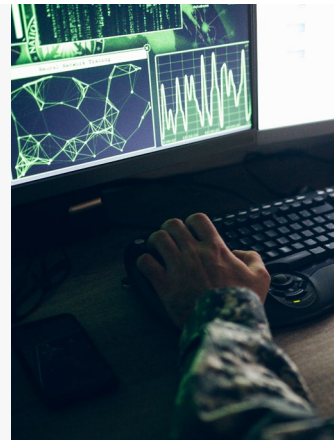
FlexGround keeps your communications and data safe from transmission to reception with the most secure and reliable satellite platform on the market today. There is ample redundancy built in to the system, allowing you to get back up and running quickly. Intelsat General's fiber network is triple redundant and includes both space and terrestrial components, ensuring greater security as a whole.



## Global Coverage and Unmatched Redundancy

Competitors' systems offer a low-throughput L-band, or a Ka-band network with no depth of coverage across regions. These systems are often unreliable, leaving ground forces guessing.

With more than 50 satellites worldwide, many with high-powered spot beams, Intelsat General eliminates the fear of losing connectivity. FlexGround leverages the Intelsat Epic Ku-band satellite network built around leading-edge, high-throughput satellite (HTS) technology with multiple layers of capacity, providing unprecedented resiliency.



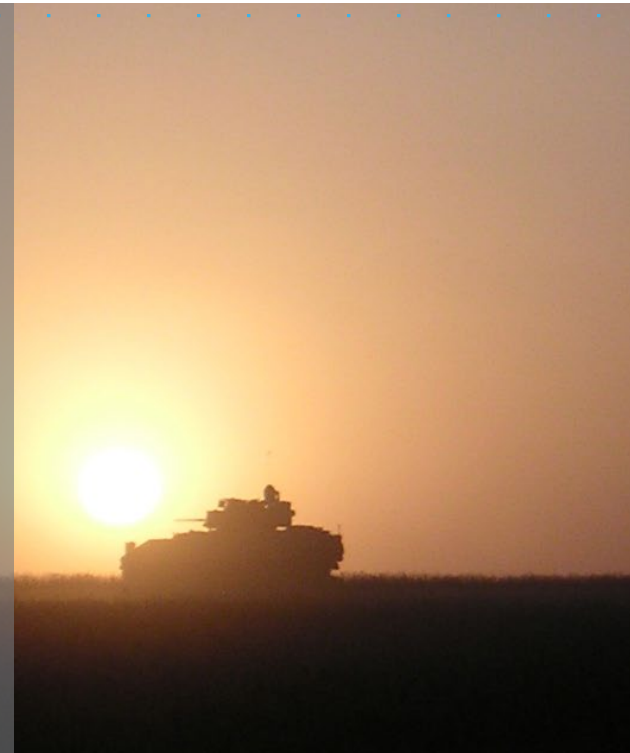
## FlexGround

**Mission success relies on dependable broadband communications. Start by taking the guesswork out of bandwidth availability.**

Ensure access when and where you need it, at the data speeds you require, with Intelsat General FlexGround.

**Speak to an expert today.**

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