

# Flex|Enterprise

## High-throughput Enterprise Network Connectivity



### Meet Growing Demand and Seize Growth Opportunities

As demand continues to soar for quality connectivity, service providers are adapting and integrating new technologies like Intelsat Epic high-performance capacity to support hybrid cloud and WAN topologies and meet customer requirements for new data and video applications. Success depends on your ability to expand into the areas your customers demand and harness enterprise-grade technology that delivers reliability for users and applications across both new and existing service footprints.



**60% of enterprises** deem networking as a strategic enabler by 2023<sup>1</sup>



**48.9 billion devices** connected by 2023<sup>2</sup>

### Extend the Reach of Your Services with FlexEnterprise

FlexEnterprise is your entry point into Epic high-throughput capacity and the IntelsatOne global network. It unlocks your ability to expand into new markets by leveraging the reach and capacity of Epic, the integrated IntelsatOne terrestrial network, and standardized equipment to deliver incredibly fast internet, private network, and cloud connectivity to your customers around the world.

You'll control multimegabit pools of local, regional, and global capacity – without adding infrastructure cost, network complexity, or sacrificing control of the customer-facing service elements that define your business. You can expand the geographic reach of your offering without managing satellite capacity beam-by-beam, concentrate capacity where you know your customers need it, and reduce the risk of dedicating capacity in new areas where you haven't yet established your brand.



Hybrid WAN topologies have become the de facto option for WAN architectures for midsize and large enterprises

### Benefits At-A-Glance

- Enable new customer applications with high-throughput Epic capacity within a single beam, a multi-country region, or globally
- Reduce capital costs through our managed satellite infrastructure and global terrestrial network
- Leverage lower-cost burstable capacity to manage growth and fully allocated capacity to meet consistent demand
- Control quality of service and the overall customer experience by network, customer, or application
- Expand the reach of private networks, enable access to the public internet, or deliver secure connectivity to the cloud with Intelsat Cloud Connect



<sup>1</sup> Gartner  
<sup>2</sup> IDC

## Control the Economics of Your Offering with Virtual Network Operator (VNO) Services

Combine **Service Regions** with the appropriate **Service Plan** to create the packages and services that meet your business and customer needs. With a **Platinum or Access Plan** you'll manage a single pool of capacity aggregated across multiple high-throughput spot beams, instantly expanding the scope of your services across countries or continents. Or leverage a **Focus Plan**, to deliver high-throughput capacity in the specific localities where you need it. When you manage FlexEnterprise as a VNO, you control how Epic capacity fits into your offering with a web-based network management system. You'll have the flexibility to meet different customer demands and business models, as well as the control to provision, manage, and scale services when and where your customers need them.

## Deliver New Solutions and Support New Applications

Leveraging FlexEnterprise makes your network nimble and scalable, delivering the reach, performance and flexibility required to support emerging customer applications and drive new business. Flex streamlines operations and deployment processes thanks to uniform performance and standardized remote terminals. You can easily and cost-effectively incorporate high-throughput capacity into your offering to satisfy your customers' requests, speed your time-to-market, and address more market demand.

## About Intelsat

As the foundational architects of satellite technology, Intelsat operates the largest, most advanced satellite fleet and connectivity infrastructure in the world. We apply our unparalleled expertise and global scale to reliably and seamlessly connect people, devices and networks in even the most challenging and remote locations. Transformation happens when businesses, governments and communities build a ubiquitous connected future through Intelsat's next-generation global network and simplified managed services.

At Intelsat, we turn possibilities into reality. Imagine Here, with us, at [Intelsat.com](http://Intelsat.com).

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