

Consistent Global Enterprise Network Connectivity



Meet Growing Demand and Seize Growth Opportunities

Benefits At-A-Glance

- » Power new locations without the time, cost, or effort of deploying fiber or microwave alternatives
- » Enable new customer applications with high-throughput Epic capacity for individual sites, a multi-country region, or globally
- » Choose from platform-as-a-service VNO and satellite-as-a-service options to integrate the global Flex network into your end-to-end solutions
- » Reduce capital costs through our managed satellite infrastructure and global terrestrial network
- » Leverage economical burstable capacity to manage growth, or fully allocated capacity to meet consistent demand
- » Control quality of service and the overall customer experience by network, customer, or application
- » Expand the reach of private networks, enable access to the public internet, or deliver secure connectivity to the cloud with Intelsat Cloud Connect

As use cases continue to grow for quality global networks, enterprises and service providers are adopting new technologies to extend consistent connectivity to every enterprise location, support hybrid cloud and WAN deployments, and meet customer requirements for new data and video applications. Success depends on the ability to expand into the new areas customers demand and harness technology that delivers reliability for users and applications.

60%
of enterprises
deem networking
as a strategic
enabler by 2023¹

48.9
billion devices
connected by 2023²

Extend the Reach of Your Services with FlexEnterprise

FlexEnterprise is your entry point into the Intelsat Epic high-throughput satellite fleet and integrated

IntelsatOne global network. It opens new opportunities and reduces the risk of expanding into new markets by leveraging the reach and reliability of Intelsat's space and terrestrial network and economical, proven-reliable equipment to deliver fast internet, private network, and cloud connectivity to your customers around the world.

Depending on your needs and experience, enterprises and integrators who are new to satellite can take advantage of FlexEnterprise just as easily as service providers with years of satellite experience. FlexEnterprise Unlimited Plans make it easy for most any customer to integrate the benefit of the seamless global Flex network, while FlexEnterprise VNO provides the Flex platform as a service for experienced customers to manage capacity as if it were their own infrastructure.



¹ Gartner
² IDC

FlexEnterprise VNO: Control Wholesale Capacity and the Economics of Your Offering

For service providers with experience managing satellite capacity, the FlexEnterprise VNO platform enables you to control multimegabit pools of local, regional, and global capacity – without adding infrastructure cost or network complexity and without sacrificing control of the customer-facing service elements that define your business.

Combining Flex Service Regions with Service Plans gives you the flexibility to create the connectivity packages and services that meet your unique business and customer needs. With our web-based network management system you have the flexibility to meet different customer demands and business models as you provision, manage, and scale services when and where your customers need them.

VNO service providers leverage the plans and options that match with their service footprint and customers' needs:

Platinum	Access	Augment
Supply 100% fully-allocated Mbps to serve consistent demand across wide geographies –without the need to manage multiple beams	Deliver burstable, “up to” Mbps providing high-throughput capacity to promote low-cost, low-risk growth across a wide geography	Overlay capacity on a beam-by-beam basis to support user concentrations and more easily expand into new regions

FlexEnterprise Unlimited Plans: Ordering Up Global Connectivity

For integrators, enterprises, and service providers who need a simple way to deliver site-by-site connectivity without the need to manage a satellite hub system, FlexEnterprise Unlimited Plans enable you to put the network where your users need it with minimal capital costs and no wholesale capacity commitments.

Through a portfolio of satellite-as-a-service options, you can fill network coverage gaps and extend enterprise-grade connectivity to every location of a globally distributed organization – regardless of the availability of local telecom infrastructure. Whether connecting new locations not well served by terrestrial alternatives, or adding resiliency to existing networks, you can quickly bring up service to support enterprise collaboration and productivity applications with the Flex network that’s not impacted by local fiber cuts, terrain, or climate.

Deliver New Solutions and Support New Applications

Leveraging FlexEnterprise makes your network nimble and scalable, delivering the reach, performance and flexibility needed to support emerging customer applications and drive new business. Flex streamlines operations and deployment processes thanks to uniform performance and standardized remote terminals. You can easily and cost-effectively incorporate high-throughput capacity into your offering to satisfy your customers’ requests, speed your time-to-market, and address new market demand.

About Intelsat

Intelsat’s global team of professionals is focused on providing seamless and secure, satellite-based communications to government, NGO and commercial customers through the company’s next-generation global network and managed services. Bridging the digital divide by operating one of the world’s largest and most advanced satellite fleet and connectivity infrastructures, Intelsat enables people and their tools to speak over oceans, see across continents and listen through the skies to communicate, cooperate and coexist. Since its founding six decades ago, the company has been synonymous with satellite-industry “firsts” in service to its customers and the planet. Leaning on a legacy of innovation and focusing on addressing a new generation of challenges, Intelsat team members now have our sights on the “next firsts” in space as we disrupt the field and lead in the digital transformation of the industry.

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