Intelsat operates the world’s first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. Intelsat’s Globalized Network combines the world’s largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services.

Thousands of organizations serving billions of people worldwide rely on Intelsat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live.

SALES CONTACTS

Africa
+27 11-535-4700
sales.africa@intelsat.com

Asia-Pacific
+65 6572-5450
sales.asiapacific@intelsat.com

Europe
+44 20-3036-6700
sales.europe@intelsat.com

Latin America & Caribbean
+1 305-445-5536
sales.lac@intelsat.com

Middle East & North Africa
+971 4-390-1515
sales.mena@intelsat.com

North America
+1 703-559-6800
sales.na@intelsat.com
EXPLoding Demand for IP Connectivity

The demand forecast for IP connectivity is soaring with an estimated 4 billion connected individuals, 20 billion connected devices and 50 billion connected machines by 2020.

Meeting the demand poses several business challenges for Service Providers: Expanding MPLS or Ethernet networks is a slow process with heavy capital expenditures, and without the ability to move quickly, Service Providers will miss opportunities for growth. Network complexity can compromise the customer experience due to discontinuities in the end-to-end Class of Service (CoS) profiles. Corporate enterprise Service Providers need fast, easy and cost-efficient ways to expand their MPLS or Ethernet networks in order to stay ahead of their customers’ emerging demands and capitalize on new growth opportunities.

Capture Growth Opportunities with Next-Generation MBPS Services

Add high-speed capacity everywhere you need to be

When Service Providers try to respond to unpredictable market shifts by adjusting their networks incrementally, they risk missing out on revenue opportunities. By using IntelsatOne Flex as an entry point into the Intelsat Globalized Network, our customers have instant access to mega-pools of capacity globally through a simple web application. Whether jumpstarting a new service, extending their network in hard-to-reach places or satisfying traffic growth, leveraging Flex as a gap-filler makes their network nimble and scalable, delivering the reach, performance and flexibility required to open profitable new markets and drive new revenue streams. IntelsatOne Flex streamlines the operations and deployment process thanks to Flex’s uniform performance that enables standardized terminals. Service Providers can satisfy all of their customers’ requests, be first to market and take a lion’s share of the market demand.

Plug in network extensions that carry through your desired class of service

As Service Providers expand reach with hybrid networks, it is difficult to provide a consistent and superior user experience across the entire footprint. With IntelsatOne Flex’s flawless integration with our customer’s MPLS or Ethernet networks, they can seamlessly plug the world’s largest and most reliable high-speed “IP network in the sky” into their existing infrastructure. No matter what happens on earth, the network has guaranteed ultra-high availability as Flex sits above terrestrial contingencies and incorporates multiple levels of redundancies. In addition, because Flex for Enterprise is a business grade wholesale service, Service Providers retain the same level of control on their service offering that they enjoy on their own infrastructure. Service Providers can deliver a consistent, superior customer experience anywhere their clients need, with the same level of control they enjoy on their own infrastructure...without having to invest!

Ensure every dollar spent generates more revenue

Getting networks ready for the era of data-heavy applications could be a financial killer. With IntelsatOne Flex’s shared network, Service Providers can bring next generation high-speed connectivity to their networks with almost no capital expenditure. The ability to acquire Mbps incrementally as demand grows establishes a direct correlation between cost and revenue profiles. Service Providers can stack up more traffic on existing equipment to accommodate new bandwidth-hungry applications and deploy small, cost-effective terminals to new sites. The end result is increased revenue and ability to meet customer data expectations with minimized financial risk. With IntelsatOne Flex, our customers can safely outsource the complexities (and the headaches!) of network expansion to Intelsat and benefit from our continuous investments in innovative technologies.

Ensure every dollar spent generates more revenue

Getting networks ready for the era of data-heavy applications could be a financial killer. With IntelsatOne Flex’s shared network, Service Providers can bring next generation high-speed connectivity to their networks with almost no capital expenditure. The ability to acquire Mbps incrementally as demand grows establishes a direct correlation between cost and revenue profiles. Service Providers can stack up more traffic on existing equipment to accommodate new bandwidth-hungry applications and deploy small, cost-effective terminals to new sites. The end result is increased revenue and ability to meet customer data expectations with minimized financial risk. With IntelsatOne Flex, our customers can safely outsource the complexities (and the headaches!) of network expansion to Intelsat and benefit from our continuous investments in innovative technologies.
EXPLoding Demand for IP Connectivity

The demand forecast for IP connectivity is soaring with an estimated 4 billion connected individuals, 20 billion connected devices and 50 billion connected machines by 2020.

Meeting the demand poses several business challenges for Service Providers: Expanding MPLS or Ethernet networks is a slow process with heavy capital expenditures, and without the ability to move quickly, Service Providers will miss opportunities for growth. Network complexity can compromise the customer experience due to discontinuities in the end-to-end Class of Service (CoS) profiles. Corporate enterprise Service Providers need fast, easy and cost-efficient ways to expand their MPLS or Ethernet networks in order to stay ahead of their customers’ emerging demands and capitalize on new growth opportunities.

Capture Growth Opportunities with Next-Generation Mbps Services

Add high-speed capacity everywhere you need to be

When Service Providers try to respond to unpredictable market shifts by adjusting their networks incrementally, they risk missing out on revenue opportunities. By using IntelsatOne Flex as an entry point into the Intelsat Globalized Network, our customers have instant access to mega-pools of capacity globally through a simple web application. Whether jumpstarting a new service, extending their network in hard-to-reach places or satisfying traffic growth, leveraging Flex as a gap-filler makes their network nimble and scalable, delivering the reach, performance and flexibility required to open profitable new markets and drive new revenue streams. IntelsatOne Flex streamlines the operations and deployment process thanks to Flex’s uniform performance that enables standardized terminals. Service Providers can satisfy all of their customers’ requests, be first to market and take a lion’s share of the market demand.

Plug in network extensions that carry through your desired class of service

As Service Providers expand reach with hybrid networks, it is difficult to provide a consistent and superior user experience across the entire footprint. With IntelsatOne Flex’s flawless integration with our customer’s MPLS or Ethernet networks, they can seamlessly plug the world’s largest and most reliable high-speed “IP network in the sky” into their existing infrastructure. No matter what happens on earth, the network has guaranteed ultra-high availability as Flex sits above terrestrial contingencies and incorporates multiple levels of redundancies. In addition, because Flex for Enterprise is a business grade wholesale service, Service Providers retain the same level of control on their service offering that they enjoy on their own infrastructure. Service Providers can deliver a consistent, superior customer experience anywhere their clients need, with the same level of control they enjoy on their own infrastructure… without having to invest!

Ensure every dollar spent generates more revenue

Getting networks ready for the era of data-heavy applications could be a financial killer. With IntelsatOne Flex’s shared network, Service Providers can bring next generation high-speed connectivity to their networks with no capital expenditure. The ability to acquire Mbps incrementally as demand grows establishes a direct correlation between cost and revenue profiles. Service Providers can stack up more traffic on existing equipment to accommodate new bandwidth-hungry applications and deploy small, cost-effective terminals to new sites. The end result is increased revenue and ability to meet customer data expectations with minimized financial risk. With IntelsatOne Flex, our customers can safely outsource the complexities (and the headaches!) of network expansion to Intelsat and benefit from our continuous investments in innovative technologies.

IntelsatOne Flex for Enterprise Service Regions

IntelsatOne Flex for Enterprise Mbps service delivers:

- Instant access to Intelsat Epic’s high-speed broadband connectivity where the virtualized network will enable customers to flexibly allocate and move bandwidth to meet surges in demand or new geographic requirements.
- Seamless integration with terrestrial MPLS or Ethernet Networks as IntelsatOne Flex for Enterprise allows customers to maintain CoS tags across both satellite and terrestrial components.
- Control and visibility to the end terminal through a robust Network Management System (NMS) that allows Service Providers to customize, prioritize and contend Mbps; offer differentiated levels of service to their end users; and maintain full control of their offering and brand. The customer portal will also enable real-time monitoring, tracking and reporting.
- Streamlined ground operations through IntelsatOne Flex’s uniform performance, which enables customers to mass-order terminals in advance and take advantage of volume pricing, further simplifying and accelerating the procurement, deployment and installation of new revenue-driving remote sites.
- Significant cost savings through the use of a shared platform that delivers high-speed connectivity and enables smaller terminals which are much more cost effective to purchase and maintain, even in the most remote locations.
- Ultra-high availability, multi-layer redundancy and security through Intelsat’s Globalized Network.
Intelsat operates the world’s first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. Intelsat’s Globalized Network combines the world’s largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services.

Thousands of organizations serving billions of people worldwide rely on Intelsat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live.

SALES CONTACTS

Africa  
+27 11-535-4700  
sales.africa@intelsat.com

Asia-Pacific  
+65 6572-5450  
sales.asiapacific@intelsat.com

Europe  
+44 20-3036-6700  
sales.europe@intelsat.com

Latin America & Caribbean  
+1 305-445-5536  
sales.lac@intelsat.com

Middle East & North Africa  
+971 4-390-1515  
sales.mena@intelsat.com

North America  
+1 703-559-6800  
sales.na@intelsat.com