

# INTELSATOne® | Flex for Enterprise

## High-throughput Enterprise Network Connectivity



### Meet Growing Demand and Achieve Growth Opportunities

As demand soars for quality connectivity, service providers need to adapt and integrate new technologies – like Intelsat Epic<sup>NG</sup> high-performance satellite capacity – to meet the growing demand for enhanced data, video, and other bandwidth-intensive applications. Yet, your success depends on more than just the latest innovations. It depends on your ability to harness enterprise-grade technology to support new demands and applications across your existing footprint and into future service areas.

**Connected  
by 2021**



*4.6 billion  
people*



*27 billion  
devices*

### Extend the Reach of Your Services with IntelsatOne Flex for Enterprise

IntelsatOne Flex for Enterprise is your entry point into Intelsat Epic<sup>NG</sup> high throughput capacity and the Intelsat Globalized Network. It unlocks your ability to expand into new markets by leveraging Intelsat Epic<sup>NG</sup> capacity, the integrated IntelsatOne terrestrial network, and standardized equipment to deliver incredibly fast service to your customers around the world. You'll gain instant access to mega-pools of local, regional, and global capacity – without adding infrastructure cost, network complexity, or sacrificing your control of the customer-facing service elements that define your business.

Expand the geographic reach of your offering without beam-by-beam management, concentrate capacity where you know your customers need it, and reduce the risk of dedicating capacity in areas where you haven't yet established your footprint or your brand.

### Benefits At-A-Glance

- Reduce capital costs through Intelsat's managed satellite infrastructure and global terrestrial network
- Enable new customer applications with high-throughput Epic<sup>NG</sup> capacity within a single beam, a multi-country region, or globally
- Control quality of service and the overall customer experience by network, customer, or application
- Leverage lower-cost burstable megabits to manage growth and fully-allocated megabits to meet consistent demand



**INTELSAT**

*Envision. Connect. Transform.*

## Control the Economics of Your Service Offering with VNO Services

Using **Flex Service Regions** and a **Platinum or Access Plan**, you manage a single pool of capacity aggregated across multiple spot beams, instantly expanding the scope of your services across countries or continents. Or with a **Focus Plan**, leverage high-throughput capacity in just those beams where you need it. As a VNO, you control how Epic<sup>NG</sup> capacity fits into your offering with a web-based network management system that gives you the flexibility to meet different customer demands and business models, as well as the control to provision, manage, and scale services when and where your customers need them.

## Deliver New Solutions and Support New Applications

Leveraging Flex makes your network nimble and scalable, delivering the reach, performance and flexibility required to support emerging customer applications and drive new revenue streams. Flex streamlines the operations and deployment process thanks to uniform performance and standardized terminals. You can easily and cost-effectively incorporate high-throughput capacity into your offering to satisfy your customers' requests, speed your time-to-market, and address more market demand.

Leverage the reach and power of Epic<sup>NG</sup> Ku-band spot beams with options that match your service footprint and your customers' needs:



### Platinum

100% fully-allocated Mbps serving consistent demand across with geographies – without the need to manage multiple beams



### Access

Burstable, "up to" Mbps providing high-throughput capacity to promote low-cost, low-risk growth across a wide geography



### Focus

100% fully-allocated Mbps providing guaranteed capacity in exactly the beams and areas where you need it

## ABOUT INTELSAT

Intelsat operates the world's first Globalized Network, delivering high-quality, cost-effective video and broadband services anywhere in the world. Intelsat's Globalized Network combines the world's largest satellite backbone with terrestrial infrastructure, managed services and an open, interoperable architecture to enable customers to drive revenue and reach through a new generation of network services.

Thousands of organizations serving billions of people worldwide rely on Intelsat to provide ubiquitous broadband connectivity, multi-format video broadcasting, secure satellite communications and seamless mobility services. The end result is an entirely new world, one that allows us to envision the impossible, connect without boundaries and transform the ways in which we live.

[www.intelsat.com](http://www.intelsat.com)

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