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horizon?

McGlade: Convergence and the impact of Internet Protocol have been with us for a while. The big change in the equation is the emergence and broad availability of smarter devices, for example, much improved PDAs and netbooks. I believe that we are at the beginning of the next wave—and developing countries are going to benefit by starting with the best—often wireless—technology while

Message from CEO McGlade

Intelsat CEO Dave McGlade, Looking Ahead With Our Customers



Dave McGlade

In 2009, Intelsat CEO **Dave McGlade** traveled extensively, meeting with Intelsat customers at Connections Meetings, Industry conferences and individual customer strategy reviews. His perspectives on global communications trends, and the implications for our customers in 2010 and beyond, were top of mind as he summed up Intelsat's 2009 performance.

Intelsat supports customers with regional, super-regional and global businesses. What are the

dominant trends, and how do they impact our customers?

McGlade: The economy was front and center in 2009, and it affected our customers in different ways. Our customers in the telecommunications sector had a good year, overall, with the demand for broadband and wireless communications more than offsetting any weakness related to the economy. In Africa, Latin America, Europe and Russia there is pent up demand for quality services. Our customers have been very effective at introducing new offerings and expanding their market reach.

The economy challenged the U.S. media market, with advertising dollars down and a broad shift in consumer viewing habits. This has resulted in programmers increasing their focus on other regions, and of course, Intelsat's global platform is available to support that mission.

The major trends impacting the media sector are the same as recent periods—format proliferation, for instance, and video consumed on mobile devices, computer and in non-linear formats, direct-to-home, IPTV and DTT as well. In 2009, we are seeing these trends play out at a different pace, and in new regions, as compared to prior years.

Format proliferation, such as adding high definition—or HD—to standard definition line-ups, is continuing in North America. With the FIFA World Cup in 2010, we are already seeing plans for HD programming that will drive demand for capacity in other regions, such as Latin America, Eastern Europe and Asia. This is one of the key factors in our current fleet planning cycle—making sure that we have the capacity in the right place to support our programmer customers.

Activity around direct-to-home platforms continues to grow outside the U.S., with entrepreneurs launching new services, or established operators expanding regional services. Intelsat has a vast array of spectrum rights around the world, and we will use these assets to support DTH operators—building neighborhoods that offer DTH service providers a 'best value' platform that we can successfully grow together.

With respect to government applications, the biggest trend is the expansion of mobility applications, such as unmanned aerial vehicles, that are truly breathtaking in the marriage of technology and commercial ingenuity. It will be interesting to see these technologies adapted to the commercial sector.

Your personal background aligns to the telecommunications and media sectors. What technology trends will impact these businesses as we look to the

the developed world, saddled with existing infrastructure, will have to continue to evolve.

Given the development of LTE—long term evolution—and WiMax networks, the need to be tethered will no longer exist, and we will all become device agnostic. The challenge for all of us—our telecommunications customers, media customers and Intelsat—is to identify early the opportunities and quickly respond with the services and capacity that the consumers demand, and be ready to support it on any device and in any format.

We are already thinking ahead to the ways that satellite technology and our fiber network could be enhanced to support the new applications and formats that may be distributed by our customers. As always, it will be important for us to have the right capacity in the right regions, supporting the right applications.

What are the operational improvements that Intelsat has achieved over the past year?

McGlade: We got very clear feedback from our 2008 customer survey and during our regional Connections meetings. Customers pointed to communications, provisioning, and interference reduction as areas of primary concern. These are some of the primary areas where we have focused our attention in 2009, and I think we have made real progress—although we can always do better!

Our technical operations teams have focused on better communications between groups. We completed a major management realignment in our Engineering and Operations area and customers tell us that this has resulted in much better service coordination.

We have improved our provisioning procedures, communicating better with customers on major milestones and are implementing that flexibility and skill set in our European teleport in Fuchsstadt, Germany. We also took the capabilities from our Rapid Access Center (RAC) and marketed those services to customers outside the U.S. for the first time. Today we are providing RAC services in support of the Spanish and French football league matches and our customers are delighted with the quality of this service.



We are leading the industry on a multifaceted initiative that will address interference, its sources and ways to speed detection when it occurs. This is an issue that costs our customers time and money. If we can reduce the number of interference events, we can create significant value for our customers. Customers spoke, we listened, and I believe that delivering superior customer service is within our grasp.

Those are the operational improvements...what else has changed in terms of our customer relations over the past year?

McGlade: Again, our customers spoke, and we listened. Across the board, our customers asked us to work with them on a strategic level—thinking 10 and 15 years down the road about their business requirements. Our engagement with our customers is now aligned to their long term plans.

When we understand where a customer is headed, we can do a much better job of planning capacity—and this is essential—with assets that last over 15 years. If the capacity is right, we can remain nimble and support our customers as they achieve their goals over the long term.

Thanks, Dave. Anything else?

McGlade: Just a sincere thank you to our friends and customers around the globe, and our promise that we are already hard at work to make 2010 a successful year for them. Happy New Year.

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On the Move with IGC President Kay Sears

An Interview with Kay Sears, President, Intelsat General Corporation



Kay Sears

Intelsat General Corporation (IGC) has been highly focused on the expansion of service offerings since its inception in 2003. One element of their strategy is hosted payloads, an example of which is the recently launched Internet Router in Space (IRIS). The IRIS payload is aboard the recently launched **Intelsat 14 satellite** for a Joint Capability Technology Demonstration (JCTD) with the U.S. Department of Defense. Intelsat General President, **Kay Sears**, commented recently on the IRIS payload and other IGC business.

The Intelsat 14 satellite was recently launched with the IRIS payload aboard. What is the current status of IRIS for the military, and how will the IRIS payload be utilized over time?

Sears: We're really excited about the IRIS payload, and our relationship with our partners **Cisco** and the **U.S. military**.

As soon as the Intelsat 14 satellite has undergone its in-orbit testing and transitions into service, we will check out the IRIS payload from a systems perspective and when we confirm that it's operating normally, we'll start what's called a "JCTD," a **Joint Capabilities and Technology Demonstration**.



IRIS - Internet Router in Space

Keep in mind, nobody in the world has a layer-3 router in space—we are leading innovation. The military is anxious to understand what IRIS will do to enhance networking capability. We expect IRIS to provide substantial efficiencies in terms of throughput and antenna size. Our texts will be shared with the U.S. Department of Defense (DoD) and specific users. The goal is to gradually transition the capability into full-time operations. We have big plans for IRIS and we think it is going to be tremendously successful.

The U.S. Government is currently considering its next steps in Afghanistan while drawing down troops from Iraq. How are these changes in the Indian Ocean Region impacting Intelsat General Corporation's business?

Sears: Intelsat General provides communications solutions for the U.S. military, as well as U.S. allies, civil government agencies and select commercial entities. We definitely watch the troop levels. It's important for us to follow the decisions that are being made by the Obama Administration, but many of IGC's applications are not tied to troop levels.

Currently, troops are pulling out of Iraq and deploying into Afghanistan. But these levels are not really driving our business, except for services such as 'MWR'—morale, welfare and recreation. MWR services include troop call home services and Internet access points. The application that is really driving our growth and increase in bandwidth is ISR—intelligence, surveillance and reconnaissance. These are the manned and unmanned platforms that gather video and other data.

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Customer Focus

CBM Communications, LLC

CBM Understands the Power of Intelsat's One Platform, Global Delivery



MT Ship Bridge

Intelsat Network Services customer **CBM Communications LLC** (CBM), along with its affiliate **Marine Technologies, LLC** (MT/C-Comm), is leading providers of end-to-end communications solutions for remote, mobile assets in commercial, maritime, military and government sectors.

To offer its customers the transmission platform they require to successfully execute secure file transfers, content management and on-demand connectivity applications, CBM is **using the Intelsat network** to

meet its transmission requirements on land and at sea.

With its requirement for worldwide connectivity, CBM launched its Global Broadband IP platform using capacity on eight satellites and Intelsat's **GlobalConnex (GXS) Network Broadband (NBB)** managed service, which leverages Intelsat's global teleport, fiber and satellite network.

"Seamless connectivity for remote locations needing to communicate with headquarters—or each other—is critical when seeking to achieve operational success. Now, CBM/MT/C-Comm is able to offer an industry-leading IP network that will meet these requirements, all from a single provider," said **Bill McKinnell**, Vice President of CBM. "Intelsat's robust infrastructure offered us the cost-effective, scalable and resilient transmission network we required as we looked to launch our Global Broadband IP platform."

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Intelig Telecom

Connecting Brazil via Intelsat

Intelig Telecom, one of Brazil's leading local and long distance data and voice service providers, has come a long way in recent years. For nearly a decade, Intelig Telecom has been providing telecommunications services throughout most of Brazil, and thanks in large part to the Intelsat network, has deployed a modern, 100 percent digital network, which today has nationwide coverage. Intelig Telecom's communication platform offers voice and data solutions for residential, corporate and carrier customers.

Intelig Telecom's use of satellite technology has gone beyond upgrading its existing infrastructure—it has provided the carrier with a reliable distribution platform to deploy a robust data network and extend cellular services to more than **90 percent of the country**. The company is increasing its network flexibility in order to develop new



"Providers like Intelsat give us a solid foundation to support the progression and convergence of network services for many years to come, meeting the long-term needs of our customers," said **Leonardo Cifali**, Director of Engineering for Intelig Telecom. "For example, through the Intelsat system, we have been able to offer high capacity networks to our government customers, provide maximum network efficiency for our enterprise customers and expand our telephony services into the most remote areas of Brazil."

Today, Intelig Telecom serves over 25 million users and more than 1,000 corporate clients.

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2009 Customer Experience Survey



For the second time since the merger of Intelsat and PanAmSat, Intelsat conducted its Customer Experience Survey. Designed around a **six-stage customer life-cycle model**, customers provided their views on the importance of various factors in service delivery and rated Intelsat's performance in each of those areas.

The survey concluded in late October and the results will be delivered in early December. The 2008 Customer Experience Survey was the baseline. The 2009 results will, compared with the 2008 baseline will help to identify Intelsat's performance improvement projects for 2010. A recap of the results will be provided in the next Intelsat

INSIDER.

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I³ Update

Phase I: Customer Training Underway

Intelsat continues to drive efforts designed to reduce incidences of Radio Frequency Interference (RFI). The industry-leading program is called **Intelsat Interference Management Initiative (I³)**. In this edition of Intelsat INSIDER, we focus on two areas where we feel the I³ efforts will garner immediate results.



Installer/Operator/Uplinking Training

Education and knowledge can stop interference before it starts. With this in mind, Intelsat has teamed with the **Global VSAT Forum (GVF)** and **Beaconseek/SlingPath** to facilitate training for field staff responsible for accessing our satellites and operating the ground equipment.

Intelsat is offering online training, **free-of-charge**, to two installation or operations technicians working with or for Intelsat customers who believe their staff would benefit from the thorough skills training that each course offers. In addition to two free "seats" to the online training, customers can also take advantage of discounted rates, negotiated by Intelsat, to expand the training to other members of their team. Intelsat's goal is to provide free training to 400 customers each year for the next three years.

For information on how to register for free training and discount rates, Intelsat customers should contact their Intelsat Regional Sales Director or Customer Solutions Engineer.

Carrier ID Adoption

On Wednesday, 18 November 2009, Intelsat hosted a summit of satellite operators, equipment vendors and customers to review a Satellite Operator Carrier ID framework that could be used on all carriers accessing satellites. Leading participants included other satellite operators, along with the **Satellite User Interference Reduction Group (SUIRG)**, **InterSatellite Operations Group (ISOG)** and the **Global VSAT Forum (GVF)**.

The one-day session reviewed the Satellite Operator Carrier ID framework and developed meaningful and developmental parameters to the framework. These parameters will be used to establish the residence of the needed information within uplink modulation and demodulation equipment. The meeting concluded with the establishment of sub-teams for further review and development of the Carrier ID system in Video, Data and VSAT equipment. These teams will be developing milestones and deliverables in early 2010.

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Connections Update

Connections Europe/Middle East 2009



The Mediterranean coast of Spain played host for the 2009 **Connections Europe/Middle East** Meeting, held in Barcelona 12-13 October. IntelSat hosted 63 customers from 46 companies.



Members of IntelSat management took the stage and provided an in-depth review of IntelSat, our satellite fleet, terrestrial infrastructure, as well as a review of how we have used customer feedback from past Connections Meetings and our Customer Experience Survey to drive improvements in how we provide services.

The highlight for IntelSat's customers at the Connections meetings was the opportunity to talk directly with IntelSat executives at the '**Executives Unplugged**' session. This year's Connections Europe/Middle East meeting was no different. Customers provided honest feedback on our performance and suggested ways that IntelSat might better support them in the future.

The tough questions and suggestions for improvement discussed during the Executives Unplugged session will be used in charting IntelSat's 2010 Operating Plan. IntelSat executives heard that customers are interested in capacity with enhanced European coverage, as well as concerns related to pricing, especially in the Africa region in the coming years as new capacity comes online. Additionally, many customers expressed the desire to avoid channel conflicts, and others expressed a desire to explore mutually beneficial partnerships with IntelSat.

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Connections Africa 2009



IntelSat recently concluded its 2009 Connections Regional Conference series with the **Connections Africa** meeting in Cape Town, South Africa, held on Monday and Tuesday, 9-10 November. The theme of this year's Connections meetings was '**One Platform, Global Delivery.**'



The unseasonably rainy weather in Cape Town did not dampen the spirits of those at the conference, which was attended by nearly 70 customers representing 31 of the top telecommunications companies in the Africa. IntelSat's executives and other leaders provided customers with an overview of IntelSat's business with a focus on our commitment to the region.

An example of our commitment was the recent successful bid for the **ProtoStar 1** satellite, which will be renamed to **IntelSat 25** when the deal closes. The IntelSat 25 will provide new C- and Ku-band capacity supporting the

region.

Customers provided candid feedback on IntelSat's performance to the IntelSat management team during the '**Executives Unplugged**' session. Discussions included capacity and pricing concerns, enhanced in-region support, and improved communications, specifically more time and cost-efficient methods for contacting IntelSat and an increase in updates from IntelSat, primarily relative to training opportunities.

IntelSat thanks all the participants and looks forward to the 2010 Connections Meetings. The Connections Meetings are a key ingredient in developing '**Powerful Partnerships.**'

[\[photo gallery\]](#)

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Product Highlight: Network Broadband

An Interview with Jay Yass, Vice President, Network Services

Growing IntelSat's GXS Network Broadband Services



Jay Yass

Intelsat recently announced that it would be using a KT teleport as a GlobalConnex (GXS) access point. What does that mean, and how does it tie to Intelsat's global GXS strategy?

Yass: Intelsat has strengthened its network presence and reach in Asia-Pacific through the KT teleport relationship. The KT Kumsan and Boeun teleports can access eight Intelsat satellites, from 60° East to 180° East. In addition, KT will have Network Broadband (NBB) platform capabilities.

How does compression, increasingly adopted by Media customers to launch HD channels, impact the Network Services business?

Yass: Compression and other advanced technologies are welcomed and endorsed by Intelsat. As we have seen in the media business, compression allowed for more channel content, thereby growing the overall media business. Similarly for Network Services applications, compression will enable efficiency, which in turn provides more value for satellite solutions that will drive continued growth.

The announcement of the build of the Intelsat 22 satellite indicated that it would include "mobility beams." What are those, and how do they fit into Intelsat's mobility strategy?

Yass: The **Intelsat 22** (IS-22) satellite will be the centerpiece of Intelsat's mobility coverage of our upcoming launches. IS-22 has two beams that are highly optimized for mobility applications. The Indian Ocean beam has broad coverage, from the Horn of Africa to the South China Seas. Additionally, it touches Australia and Northeast China. The Middle East beam connects the Indian Ocean beam to the Gulf of Aden, Red Sea, Suez Canal and the Mediterranean. These two beams cover heavily traversed maritime routes, which will enable us to further grow and enhance our mobility communications services for land, sea and air.



Intelsat 22 Satellite

Network Broadband (NBB) has been successful in Africa, the Caribbean, and North Sea, to name a few. What are the plans to bring NBB into other regions?

Yass: With the deployment of NBB in the Asia-Pacific, through the KT relationship, we are now able to offer more robust broadband services to our customer throughout the region. Mobility continues to be the fastest growing product application and our investment in Asia is a demonstration of our global commitment to support this application with the NBB service.

What is the value proposition of Intelsat's Network Broadband platform to service providers?

Yass: Network Broadband enables a **virtual network operator** (VNO) customer to quickly deploy a scalable broadband solution that's also affordable. The feature set of NBB is quite rich, and accommodates evolving requirements.

Many of Intelsat's Network Services customers need video services and many of the Video Services customers need network services. How does Intelsat as a company effectively manage customer accounts that have converged communications requirements?

Yass: Through effective account management and communications, Intelsat is able to provide converged solutions by cross-selling products across customer sets. A good example of this is the sale of NBB to the ABC television network for Satellite News Gathering (SNG) and VoIP.

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The Intelsat Network

Intelsat 14: A Return To Atlas



Intelsat 14 Satellite

The Intelsat 14 satellite was launched aboard an Atlas V rocket at 1:55 a.m. EST from Cape Canaveral Air Force Station, on Monday, 23 November at 1:55 a.m., emerging victorious over the threat of a weather delay. The Intelsat 14 satellite launch campaign was a revisit to the legacy site of many Intelsat launches—Cape Canaveral—including the world's first commercial communications satellite, Early Bird, which lifted off from a launch pad in 1965 not too far from Intelsat 14's Launch Complex 41.

Eleven years and five months is how much time elapsed between the last Atlas launch of an Intelsat satellite and the recent launch of Intelsat 14. In launch years, that's an eternity.

During this eleven-and-a-half-year span, Intelsat launched 34 satellites on launch vehicles from Europe (Ariane), Russia (Soyuz and Proton) and from international waters (Sea Launch), but zero from the United States.

One might conclude that Intelsat has an aversion to Atlas, but that would be an erroneous conclusion.

As it stands, Atlas has been the second most used launch vehicle in the history of Intelsat, just behind Ariane. With



35 Intelsat satellites launched on an Atlas vehicle, the Atlas has been far more used than other launch vehicles.

Likewise, Atlas still holds the record of most consecutive launches for Intelsat satellites—from January 1971 to May 1983, Atlas launched 20 consecutive Intelsat satellites from the Intelsat IV, Intelsat IV-A and Intelsat V series. That record is not likely to be broken any time in the near future.

Now, dial back to 1971. Richard Nixon was in the White House, The Doors were playing 'LA Woman' and Jim Morrison was about to self destruct. And Intelsat did not have a large portfolio of launch vehicles to choose from.

Russian and Chinese launch vehicles were not yet available on the commercial market then. Ariane was not going to have its first flight until late 1979 and the Sea Launch platform was still rigging oil in the North Sea.

So the only launch vehicles available to Intelsat during the 1960s, 1970s and up to the mid 1980s were the domestic launch vehicles Delta and Atlas.

They were put to the test and they delivered. They launched 37 of our satellites during the early days of Intelsat, building the foundation on which the company stands tall today.



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Tech Talk

Eclipse Seasons

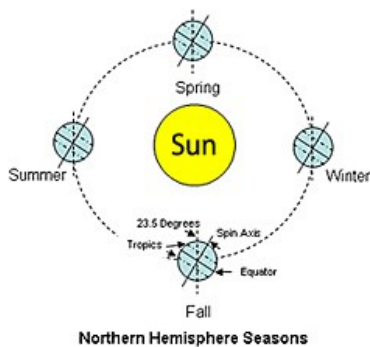


Eclipse Season

How specifically does eclipse season affect geostationary satellites?

The Earth's rotational axis is tilted 23.5 degrees from the perpendicular of its orbit. The equator is tilted at the same 23.5 degrees from the perpendicular of the Earth's orbit as well. As the Earth travels around the Sun, the rotational axis actually stays pointed in the same celestial location—the North Star. And because of the rotational axis tilt angle, and as the Earth travels around the Sun, the Sun appears to travel up and down the Earth creating

the seasons with the longer daylight in the summer and less daylight hours in the winter. The high and low points of this sun 'travel' are the Tropic of Cancer and Tropic of Capricorn.



Northern Hemisphere Seasons

Northern Hemisphere Seasons

Satellites rely on two power sources—solar panels, which convert the Sun's solar energy into electrical power to run the satellite, and batteries, for when the solar panels cannot power the satellite. The solar panels also charge the batteries whenever they need it.

Satellites travel above Earth's equator at approximately 22,300 miles (36,000 kilometers). They therefore also travel at the same 23.5 degree tilt. As the Sun reaches the two equinox seasons, autumnal and spring, the satellites and their solar panels are blocked from the Sun by the Earth. During these events, the satellite must rely on its batteries to function until the solar panels are again exposed to the Sun. The time when the satellite is blocked from the Sun is called the eclipse period.

The eclipse starts slowly. As the Sun travels from one of the Tropics to the equator, the satellite is blocked for a minute or two, at first. Gradually the eclipse increases until the Sun reaches fall or spring equinox and the satellite, and solar panels, are blocked for 72 minutes. As the Sun continues to travel to the other Tropic, the eclipse time becomes smaller and smaller until the solar panels are again exposed to the Sun 24x7.

Eclipse season occurs twice a year. For station-kept satellites, the spring eclipse season runs from approximately 26 February until 12 or 13 April. The fall eclipse season runs from approximately 30 or 31 August until 15 October. For inclined orbit satellites, the eclipse season starts and ends a little earlier, depending on the satellite's inclination.

Satellites are designed and built with an extra percentage of battery capacity than will be needed when the satellite is at full load. This is to ensure that the satellite can function and continue to provide service to our customers, even when the battery power degrades over time.

Intelsat's Satellite Engineering Group carefully monitors all Intelsat satellites, and their batteries' performance parameters, well before an eclipse event. This is to ensure the batteries can handle the full satellite electrical load needed during the full eclipse event to satisfy our customers' needs on that satellite.



Satellite is always exposed to the Sun

Using our more than 45 years of experience, and

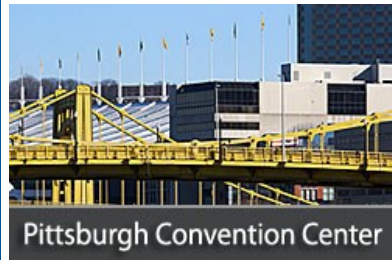
depending on the satellite and the condition of its batteries, we may turn off non-service and/or flight affecting hardware on the satellite while in the eclipse event to provide an added margin of reserve power. After the satellite comes back around the Earth and the solar panels are exposed to the Sun again, we turn the hardware back on, as well as start the battery charging process. This is to ensure our full-time customers' services are never compromised during an eclipse event.

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OU Corner: G-20 Summit

Summit Coverage Broadcast from Pittsburgh to the World on the Intelsat Platform

World leaders gathered at the G-20 Summit, held in Pittsburgh, Pennsylvania, in late September, to discuss the global economy, and Intelsat's Special Events team, in conjunction with Pittsburgh International Telecommunications, Inc., was on location to coordinate the event broadcast to the world.



Pittsburgh Convention Center

Intelsat provided live shots and tape playouts from the Pittsburgh Videotech Center and the David L. Lawrence Convention Center for distribution to Brazil, China, Italy, Turkey and the United States.

Intelsat customers **IHA** from Turkey, Brazil's **Radiobras**, and China's **CCTV**, among others, were on the scene reporting the daily news events and providing coverage to their home viewers. The Standard Definition (SD) feeds circumvented the globe via the Intelsat network.

Content from G-20 venues was sent via fiber to the Pittsburgh International Teleport, then uplinked to Intelsat's Galaxy 28 satellite, located at 89° West. For Intelsat customers in Asia, content was turned around at Intelsat's Napa Teleport and uplinked to Intelsat 8, located at 166° East. The signal for our broadcaster customers in Latin America was turned around at the Atlanta Teleport, then uplinked to Intelsat 9, located at 58° West. Finally, to support European broadcasters, the programming was transmitted via the Intelsat video fiber network to the Fuchsstadt Teleport and uplinked to the Intelsat 905 satellite, located at 24° West.

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Intelsat on the Road

Join Intelsat Around the World

Event	Location		Dates
PTC	Honolulu, Hawaii		17-20 January
CSTB 2010	Moscow, Russia		2-4 February
Capacity Caribbean	St. Maarten		9-10 February
North Africa Regional Seminar	Tunis, Tunisia		11-12 February
Mobile World Congress	Barcelona, Spain		15-18 February
GVF Broadband Maritime	Marina Mandarin, Singapore		23-24 February
AndinaLink	Cartagena, Colombia		23-25 February
DISCOP AFRICA	Dakar, Senegal		24-26 February
CABSAT MENA	Dubai, United Arab Emirates		2-4 March
Capacity LATAM 2010	Sao Paulo, Brazil		9-10 March
South Asia Regional Seminar	Sri Lanka		9-10 March
OU Summit North America	Washington, D.C.		15 March
SATELLITE 2010	National Harbor, Maryland		16-18 March
CASBAA India Satellite Forum	New Delhi, India		22 March
Oil & Gas SatCom	London, United Kingdom		24-25 March

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Event Epilogue

Offshore Communications 2009

Almost 900 attendees participated in the **2009 Offshore Communications Conference and Exposition** in Houston, Texas, 3-5 November, to explore the latest products, services and technologies for the oil, gas and maritime industries.



Intelsat exhibited in the technology pavilion where staff hosted several customer meetings and provided attendees with information on Intelsat's global C- and Ku-band mobility offerings.

Intelsat sponsored the Thursday luncheon where Regional Vice President **Mark Rasmussen** highlighted Intelsat's targeted investments in new capacity, including the new procurement of the **ProtoStar 1** satellite (to be renamed Intelsat 25 upon the close of the transaction) and mobility beams that will be included on several satellites slated for launch by 2012.

Patricio Baez, Intelsat's Senior Product Manager for GX5 Mobility Services, spoke on a panel session titled 'Full Speed Ahead for Maritime Broadband: VSAT and MSS Go Head-to-Head.' During the session, Baez highlighted affordable, global VSAT options available through Intelsat on its managed service platform that provide greater throughput and higher data speeds at competitive pricing compared to traditional mobile satellite services (MSS) offerings.

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Connect with Intelsat

Join the Discussion: Connect with Intelsat on the Intelsat BLOG, Twitter and Facebook



Intelsat will be blogging live from various upcoming conferences and satellite launches, including the recent **Intelsat 14** and **Intelsat 15** satellite launches and the upcoming **Intelsat 16** launch.

The **Intelsat BLOG** will be accessible from MyIntelsat, our customer extranet, and via the Intelsat public website during major industry and Intelsat events. You can also 'follow' us on **Twitter** and 'fan' us on **Facebook** for regular updates. Choose your medium and stay-in-touch with Intelsat!



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In the Next Intelsat INSIDER

The next edition of **Intelsat INSIDER** is scheduled for delivery on Tuesday, 2 February 2010, and will feature:

- Customer Experience Survey results
- Satellite investment campaign update

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