



Date: 22 May 2006
Release Number: 2006 -18

Content Services, Inc. and Intelsat Sign Agreement to Deliver Wholesale Video Content Nationwide

CSI will utilize Intelsat's recently announced AmpiageSM product to deliver multiple services to customers

Portland, OR and Pembroke, Bermuda, 22 May 2006 - Content Services, Inc. (CSI) and Intelsat today jointly announced that CSI has signed a distribution agreement for AmpiageSM, Intelsat's satellite-based, open-architecture, video transport platform. Under the agreement, CSI will be the first Ampiage distributor to focus on delivering wholesale video, voice and data services to retail providers in the multi-dwelling unit, hospitality, municipality, university and master planned community markets.

Content Services, through its CSI Digital subsidiary, will initially focus on distribution to multiple system operators (MSOs) seeking to cost-effectively upgrade video content to MPEG-4 as well as telecommunications operators (telcos) and Internet Service Providers looking to enter the IPTV or triple-play (voice, video and data) market. CSI Digital customers are expected to realize significant cost savings by taking advantage of the flexible packaged offerings and reduced capital expense associated with the use of Ampiage.

"The agreement with Intelsat is key to our ability to deliver price advantaged wholesale digital content to our customers," added David Luman, CEO of Content Services. "MSOs and telcos traditionally have had to spend millions of dollars simply to be able to receive digital content. Through our relationship with Intelsat, CSI Digital customers can now upgrade existing MPEG-2 systems or enter the digital video market at a fraction of the cost required previously, while creating unique local packages customized for geographic and demographic concentrations."

"CSI Digital's customers will realize the benefit of quick market entry with substantial cost savings by using our Ampiage service," said Stephen Spengler, Senior Vice President, Sales and Marketing, at Intelsat. "Intelsat works closely with distributors such as CSI, who are often able to provide additional specialized services that complement Ampiage, to offer high-quality and value-added services to their customers. We're encouraged by the enthusiasm with which Ampiage has been received and are pleased to have signed CSI as a distributor partner."

- more -

About Intelsat

Intelsat is a global communications provider offering flexible and secure services to customers in over 200 countries and territories. Intelsat has maintained a leadership position for over 40 years by distributing video, voice, and data for television and content providers, government and military entities, major corporations, telecommunications carriers, and Internet service providers. Intelsat's reach, power and expanding solutions portfolio deliver information reliably and quickly to every corner of the globe. For more information, visit www.intelsat.com.

Intelsat Contact:

Jodi Katz
jodi.katz@intelsat.com
+1 202 944 8223

About Content Services, Inc.

Content Services is a nationwide provider of content and communications services. The company's divisions provide wholesale digital content (voice, video or data) to service providers, fiber, copper and cable based construction services, as well as the distribution of digital content material and equipment. CSI, with its partners, implement complete solutions for providers who want to deliver any form of digital content. The company's customers include those who want to upgrade an existing facility in order to deliver cost effective competitive packaging and those who want to enter new markets.

CSI Contact:

Lu Bolden
lbolden@csidigital.net
+1 503 625 8933

Intelsat Safe Harbor Statement: Some of the statements in this news release constitute "forward-looking statements" that do not directly or exclusively relate to historical facts. The forward-looking statements made in this release reflect Intelsat's intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, many of which are outside of Intelsat's control. Important factors that could cause actual results to differ materially from the expectations expressed or implied in the forward-looking statements include known and unknown risks. Detailed information about some of the known risks is included in Intelsat's annual report on Form 10-K for the year ended December 31, 2005 and Intelsat's registration statement on Form S-4 on file with the U.S. Securities and Exchange Commission. Because actual results could differ materially from Intelsat's intentions, plans, expectations, assumptions and beliefs about the future, you are urged to view all forward-looking statements contained in this news release with caution. Intelsat does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

#