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## **Intelsat Teams Up with Broadwing Communications and HTN to Expand North American Distribution Network**

*HTN to carry Major League Baseball throughout U.S. over new network*

Pembroke, Bermuda, 18 April 2005 – Intelsat, Broadwing Communications, LLC (Broadwing) and HTN today announced they are teaming up to deliver a new set of services to broadcasters. The operators have interconnected their respective North American fiber distribution networks to create comprehensive, end-to-end connectivity to major U.S. sports venues. The combination with Broadwing and HTN has enabled Intelsat to substantially expand the reach and content distribution capacity of its GlobalConnex<sup>SM</sup> Terrestrial Media Transport (TMT) network.

The new relationship provides broadcasters with a seamless, high performance solution from the satellite to 20 major cities and top U.S. sports venues, and full flexibility of throughput options for high or standard definition transmissions. Intelsat's Video Operations Center (VOC) in Washington, D.C. provides everyday booking and monitoring services. Broadwing's Television Operating Center (TOC), located in Columbia, MD, provides network management services. The network boasts first generation technology and eliminates reconstitution of video signals, ensuring a high-quality, end-to-end transmission. Additionally, broadcast customers can use their own compression equipment or can leverage Intelsat's pool of high definition (HD) encoders to facilitate on-site encoding at sports venues and other event locations.

HTN Communications is already leveraging the enhanced network offering to distribute Major League Baseball from U.S. sports venues to broadcast studios throughout North America.

"HTN had already been using Intelsat's GlobalConnex<sup>SM</sup> Media for content distribution, but the combination with Intelsat and Broadwing provides us with significantly expanded access to more cities and services, providing exceptional distribution value," said Joe Cohen, Chief Executive Officer of HTN Communications. "The transport in GlobalConnex<sup>SM</sup> TMT is comprised of state-of-the-art terrestrial technology, which easily supports requirements for digital services, especially HD transmissions. This offering will help us to keep up with the increasing demand for flexible HD and SD digital distribution services."

Del Bothof, Vice President and General Manager of Media Services at Broadwing said, "This network offers North American broadcasters a unique solution of terrestrially distributed HD and SD (standard definition) signal delivery from the source to the studio. Older video networks don't offer these capabilities, leaving broadcasters with fewer alternatives. This solution provides broadcasters with the ability to leverage HD 270 megabit media transmission with superior quality of service guarantees."

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"The high acclaim and success of our GlobalConnex<sup>SM</sup> Media services spurred Intelsat to think about ways it could further expand on the value and distribution options available specifically to broadcasters," said Ramu Potarazu, COO, Intelsat, Ltd. "By teaming up with Broadwing, we are substantially increasing the distribution options we previously provided, giving broadcasters access to more cities, more sports venues and overall, higher quality service and better choices."

## **About Intelsat**

As a global communications leader with 40 years of experience, Intelsat helps service providers, broadcasters, corporations and governments deliver information and entertainment anywhere in the world, instantly, securely and reliably. Intelsat's global reach and expanding solutions portfolio enable customers to enhance their communications networks, venture into new markets and grow their businesses with confidence. For more information, visit [www.intelsat.com](http://www.intelsat.com).

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*Some of the statements in this news release constitute "forward-looking statements" that do not directly or exclusively relate to historical facts. The forward-looking statements made in this release reflect Intelsat's intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, many of which are outside of Intelsat's control. Important factors that could cause actual results to differ materially from the expectations expressed or implied in the forward-looking statements include known and unknown risks. Detailed information about some of the known risks is included in Intelsat's annual report on Form 20-F for the year ended December 31, 2004 on file with the U.S. Securities and Exchange Commission. Because actual results could differ materially from Intelsat's intentions, plans, expectations, assumptions and beliefs about the future, you are urged to view all forward-looking statements contained in this news release with caution. Intelsat does not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.*

## **About Broadwing**

Broadwing Corporation (NASDAQ: BWNG), through its consolidated subsidiary Broadwing Communications, LLC, (Broadwing) delivers innovative data, voice, and media solutions to enterprises, service providers, and government entities. Enabled by its one-of-a-kind, all-optical network and award-winning products and services, Broadwing Communications provides communications solutions with unparalleled customer focus and speed. Broadwing Corporation,

via its Corvis Equipment Corporation subsidiary, also provides government agencies and service providers with advanced, scalable optical networking equipment designed to reduce the overall cost associated with building and operating optical networks. For more information, visit [www.broadwing.com](http://www.broadwing.com).

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#### Investor Note Regarding Forward-Looking Statements

*Statements in this press release regarding Broadwing Corporation and/or Broadwing Communications, LLC (collectively "Broadwing"), that are not statements of historical fact may include forward-looking statements, and statements regarding Broadwing's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Broadwing's actual results could differ materially from these statements.*

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#### **About HTN**

HTN Communications is the leading transmission facilities and service provider offering High-Definition and Standard-Definition digital services to the sports cable and broadcasting industry. HTN uses an array of fiber-optic and satellite providers to supply its customers with the broadest range of services offering flexibility, reliability and efficient pricing. For more information, visit [www.htncom.com](http://www.htncom.com).

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